

# Profiles of Success: Innovations and Best Practices from Health Systems



Concurrent Session  
November 21, 2024  
11:00 AM – 12:15 PM



# Speakers

Moderator: **Elizabeth Ciemins**, PhD, MPH, MA, American Medical Group Association @eciemins

- **Nkem Akinsoto**, MSc, UW Medicine
- **Rebecca Kaltman**, MD, Inova Saviile Cancer Screening and Prevention Center
- **Joseph J. Perez**, MD, Lehigh Valley Health Network and University of South Florida Morsani College of Medicine

**Learn more** about our 2024 ACS NCCRT Annual Meeting **speakers** by reading their **bios**.





Advancing High Performance Health

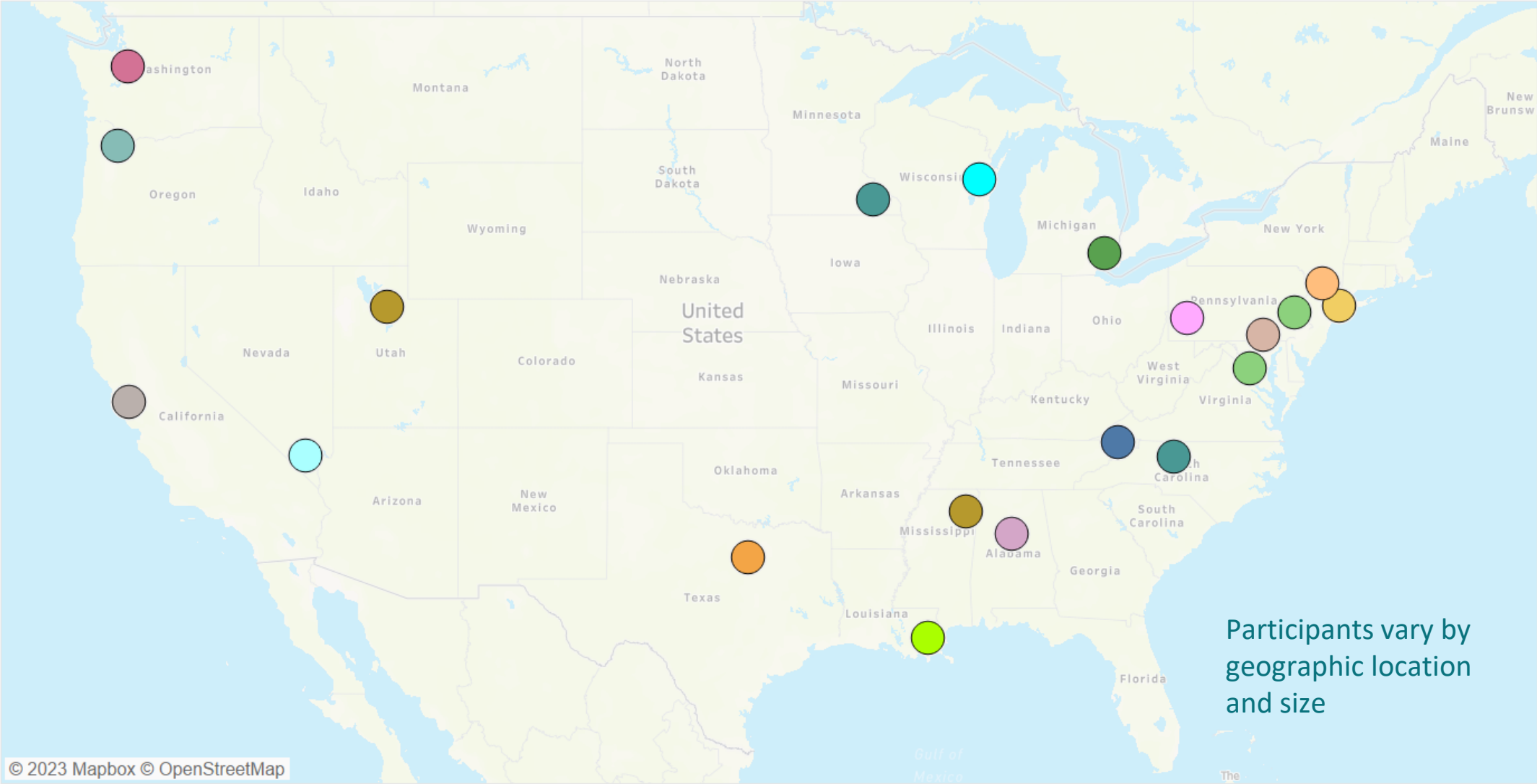
# AMGA's Colorectal Cancer Screening Best Practices Learning Collaborative

Elizabeth L. Ciemins, PhD, MPH, MA, Senior Vice President, Research & Analytics

National Colorectal Cancer Roundtable Annual Meeting, Dallas, TX  
November 22, 2024



# Participating Health Care Organizations (n=20)



# AMGA Best Practices Learning Collaborative on Colorectal Cancer Screening: Performance Measures\*



- Up-to-Date (UTD): CRC screening among active<sup>†</sup> patients (age 45–75)
  - Percent of patients up-to-date with CRC Screening
- FU-CY: CRC screening follow-up among active<sup>†</sup> patients (age 45–75)
  - Percent of patients with a follow-up colonoscopy (FU-CY) within 90 days of abnormal non-colonoscopy (non-CY) CRC screening test result

\* Health Equity: HCOs are required to identify a disparity (target) population unique to their organization and develop and implement an intervention to address the disparity in one or more of the measures. All measures are stratified by age, race, ethnicity, sex, and insurance (a proxy for income).

<sup>†</sup> Active patients are those with a visit in the last 24 months with any specialty and an assigned PCP, PCP visit, or enrollment.

# AMGA Best Practices Learning Collaborative on Colorectal Cancer Screening: Performance Measures\*



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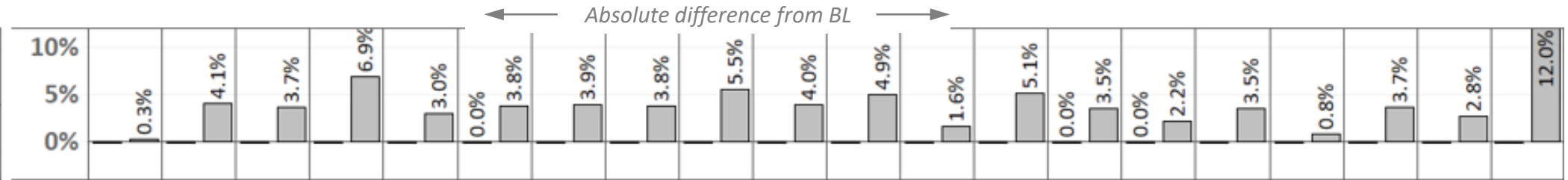


# Percent of Patients with CRC Screening Up-to-Date (UTD) in 20 HCOs

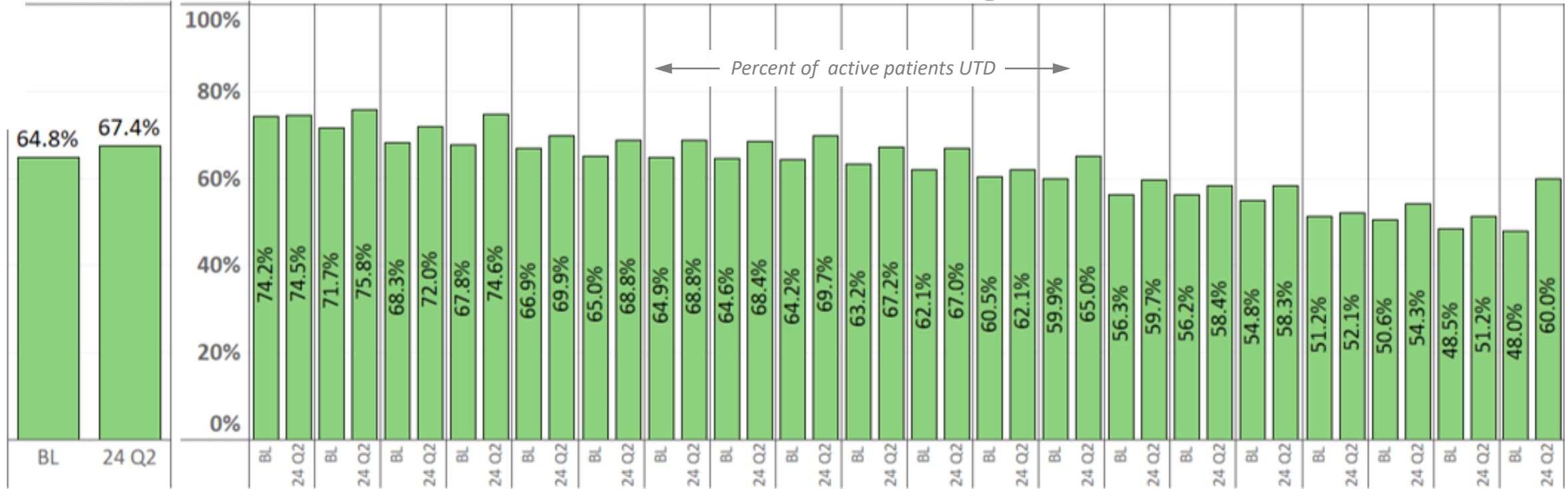


- Top - absolute percent difference in the UTD rate from BL to Q2 2024
- Across more than 4 million active patients, **screening increased by 2.6 percentage points from baseline** (BL=Q2 2023). All organizations improved, 18 improved  $\geq 1\%$  since BL (range 1.6% to 12%, median 3.8%).

= >100K more patients with up-to-date CRC screening



Individual Health Care Organization

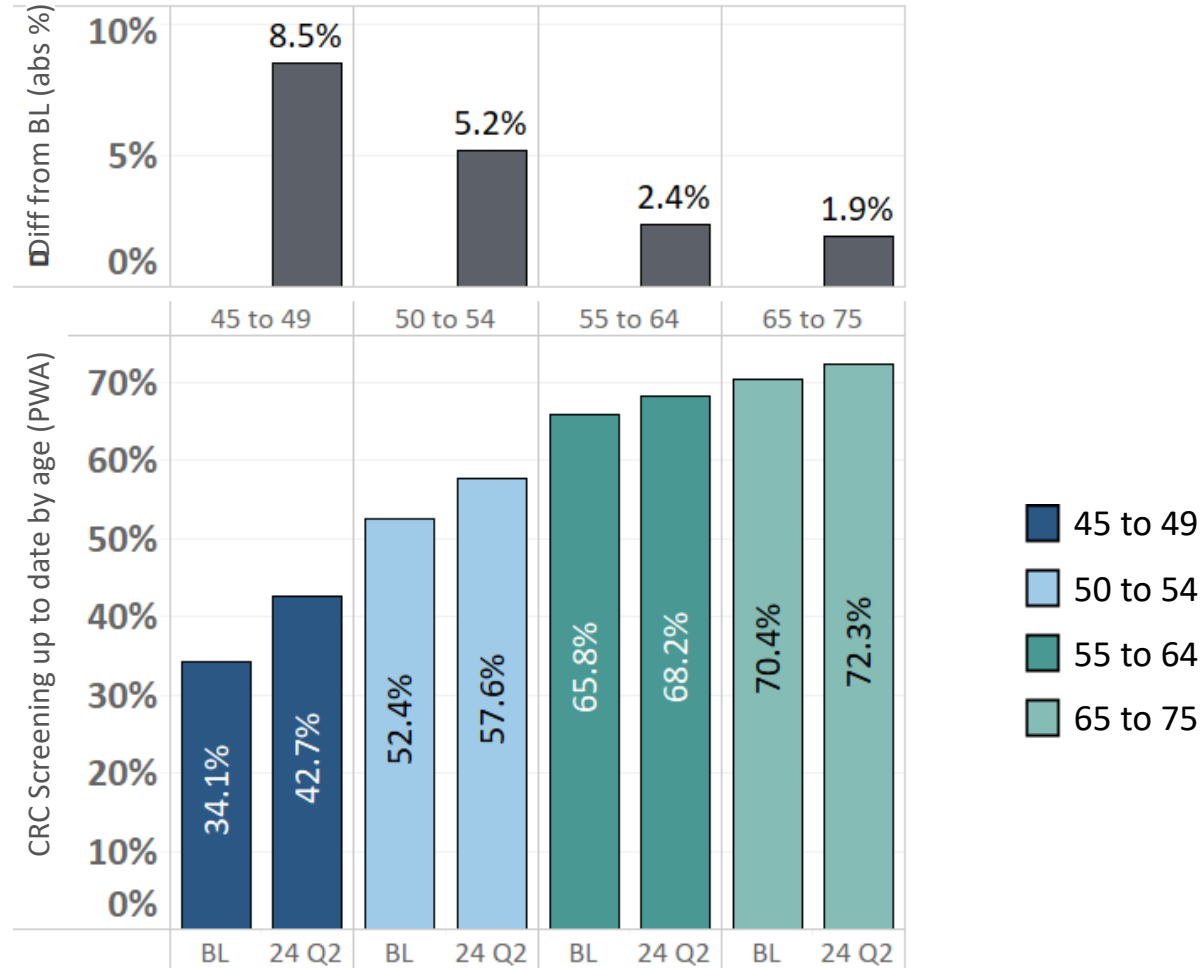




# Q2 2024 UTD Rates for All Patients by Age Group



- Top: dark gray bars show the absolute change from BL in UTD rate for each corresponding age group.
- Bottom: baseline (BL) and current UTD rate for all active patients by age (PWA).

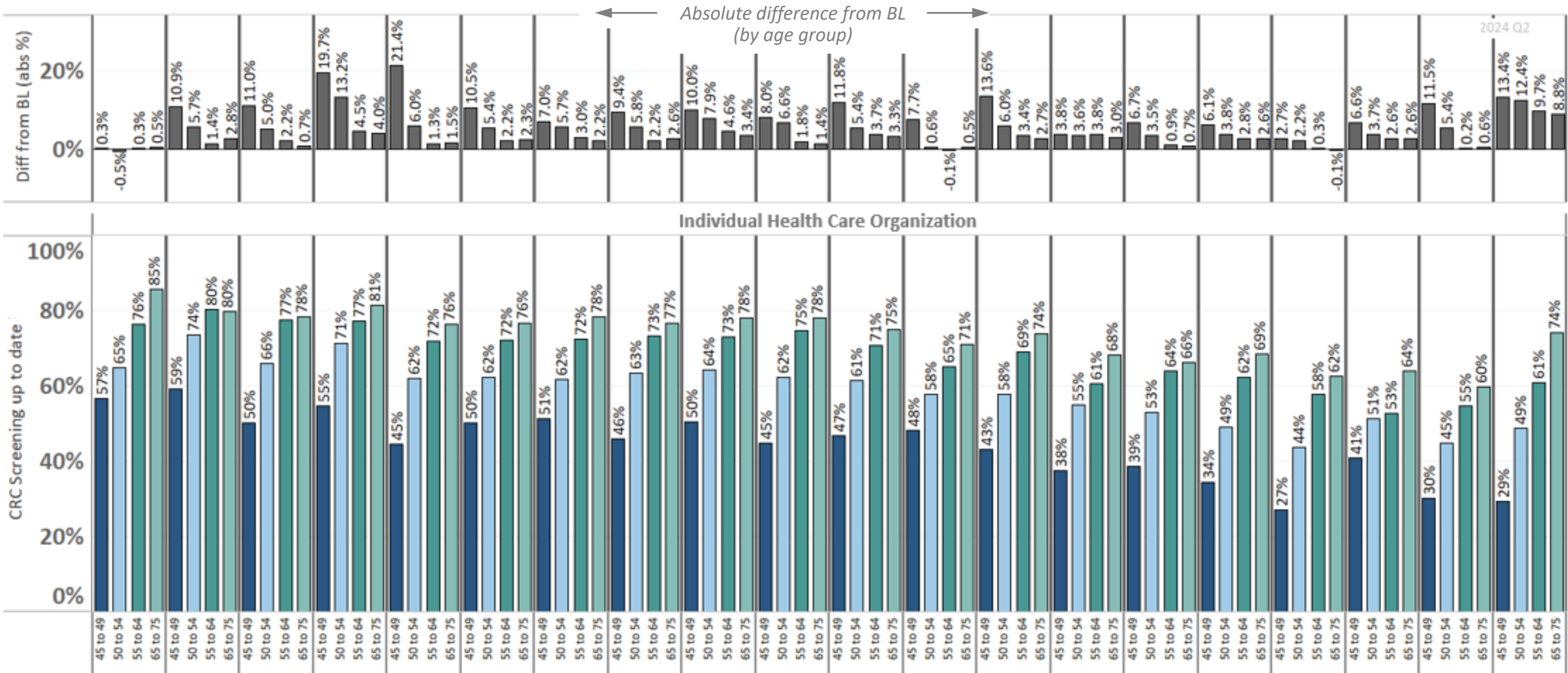


# Q2 2024 UTD Rates for Patients by Age Group (by individual HCO) (n=20)



- Bottom: current UTD rate by age group by HCO; Top: bars show absolute change in UTD rate from BL to Q2 2024 for each age group.
- Improvement in 45-49 is mostly higher than improvement in the other age groups, leading to a decrease in the gap for these younger patients.

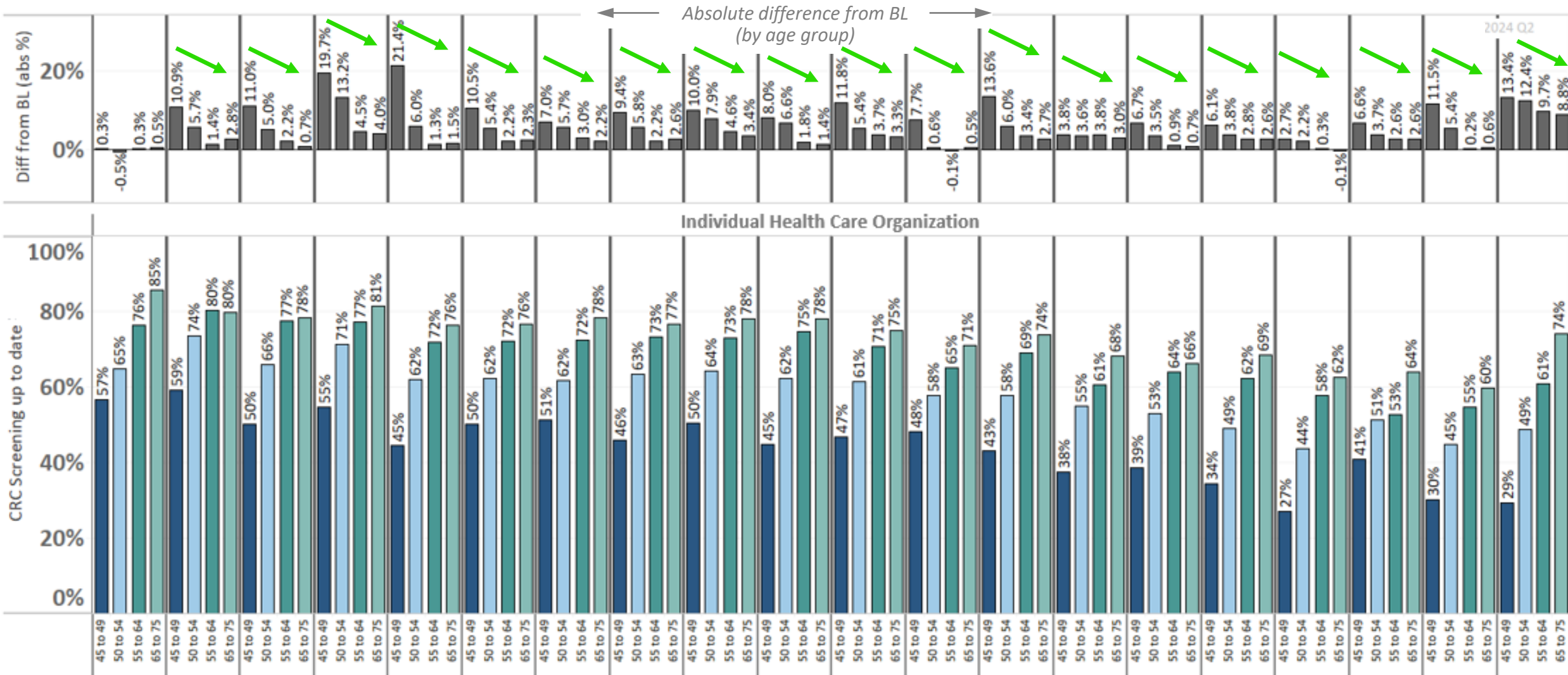
- 45 to 49
- 50 to 54
- 55 to 64
- 65 to 75



# Q2 2024 UTD Rates for Patients by Age Group (by individual HCO) (n=20)

For most organizations, the improvement in UTD rates among patients 45-49 was higher relative to improvement seen among older patient populations. This results in a reduction of gap (age 45-49 vs 45-75) from 26% on average at BL → 21% in Q2 2024.

- 45 to 49
- 50 to 54
- 55 to 64
- 65 to 75

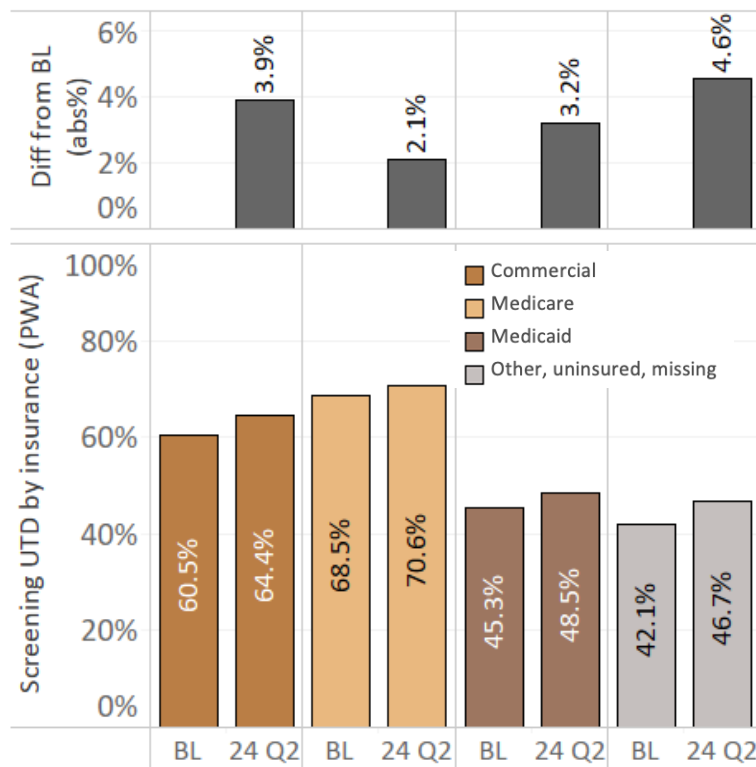


# Q2 2024 UTD Rates for All Patients by Insurance, Ethnicity, and Race

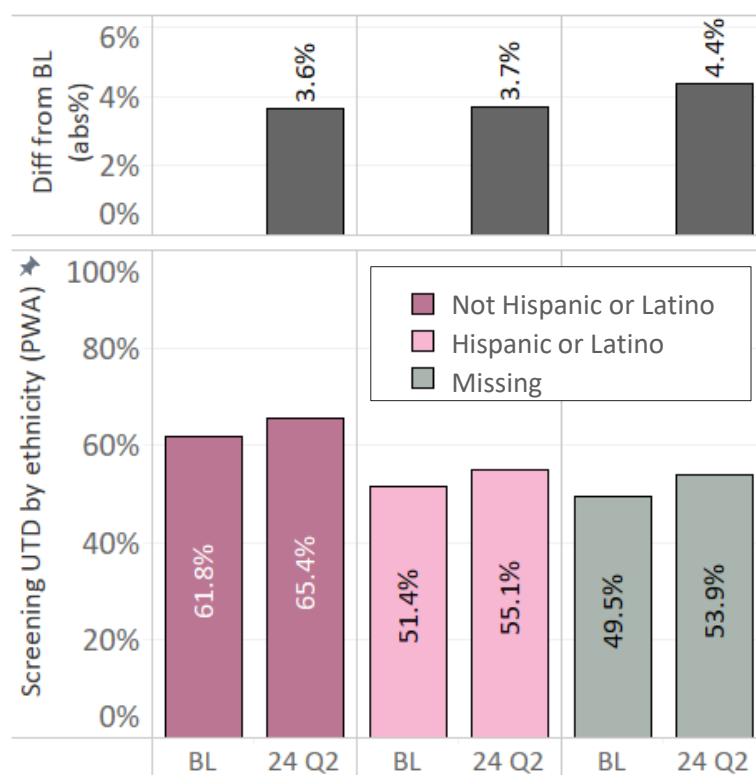


- Top: dark gray bars show the absolute change from BL in UTD rate for each corresponding group.
- Bottom: baseline (BL) and current UTD rate for all active patients by insurance type, ethnicity, or race (PWA).

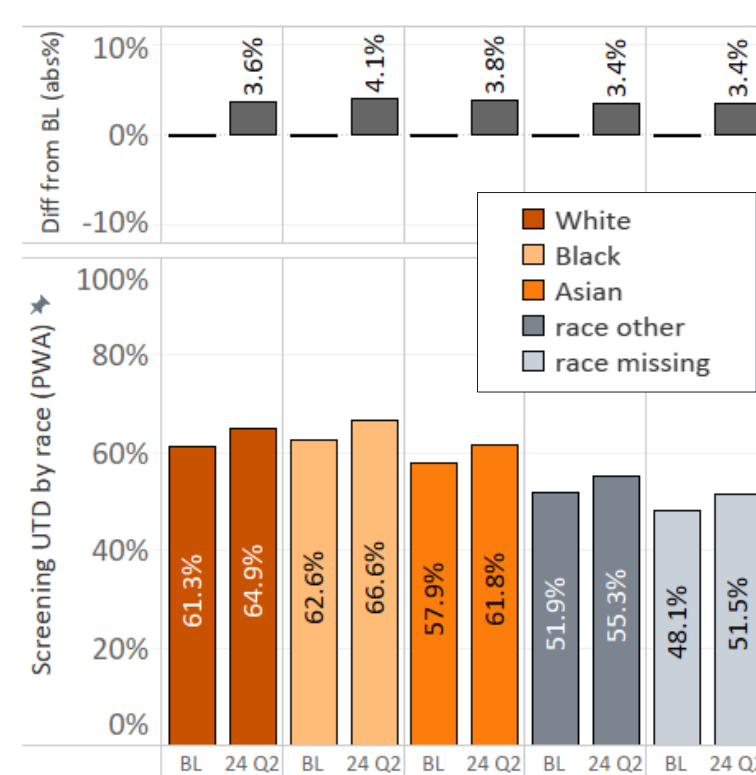
## Insurance Type



## Ethnicity



## Race



# Profiles of Success: Innovations and Best Practices from Health Systems

***UW Medicine – University of  
Washington Physicians Network***

Nkem Akinsoto, MSc  
Assistant Director, Population Health

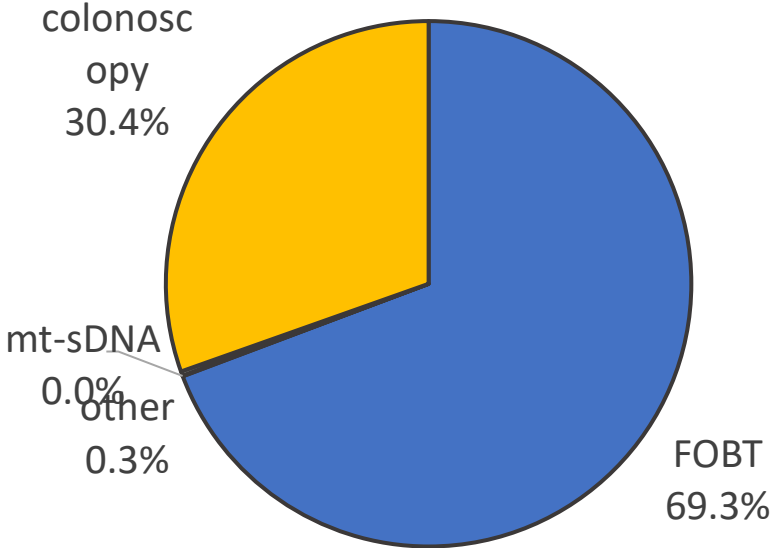
# About UW Medicine

- UW Medicine is an urban integrated clinical, research and learning health system with a mission to improve the health of the public. As the only comprehensive clinical, research and learning health system in the Pacific Northwest region, we provide services ranging from primary and preventive care to the most highly specialized care.
- Nearly 3,000 faculty and non-faculty medical practitioners and over 25,000 staff work towards this mission through excellence in clinical, research and education/training programs.
- Our health system spans three hospitals owned by public entities, and a fourth non-profit hospital. Our primary care network and physician practices are also non-profit entities.
- Our system includes 6 safety-net clinics with over 18,000 patients. Some of our clinics serve over 60% Medicaid beneficiaries, and almost 230,000 patients participate in value-based programs and expect reduced out-of-pocket costs, improved patient experience, and better health outcomes.

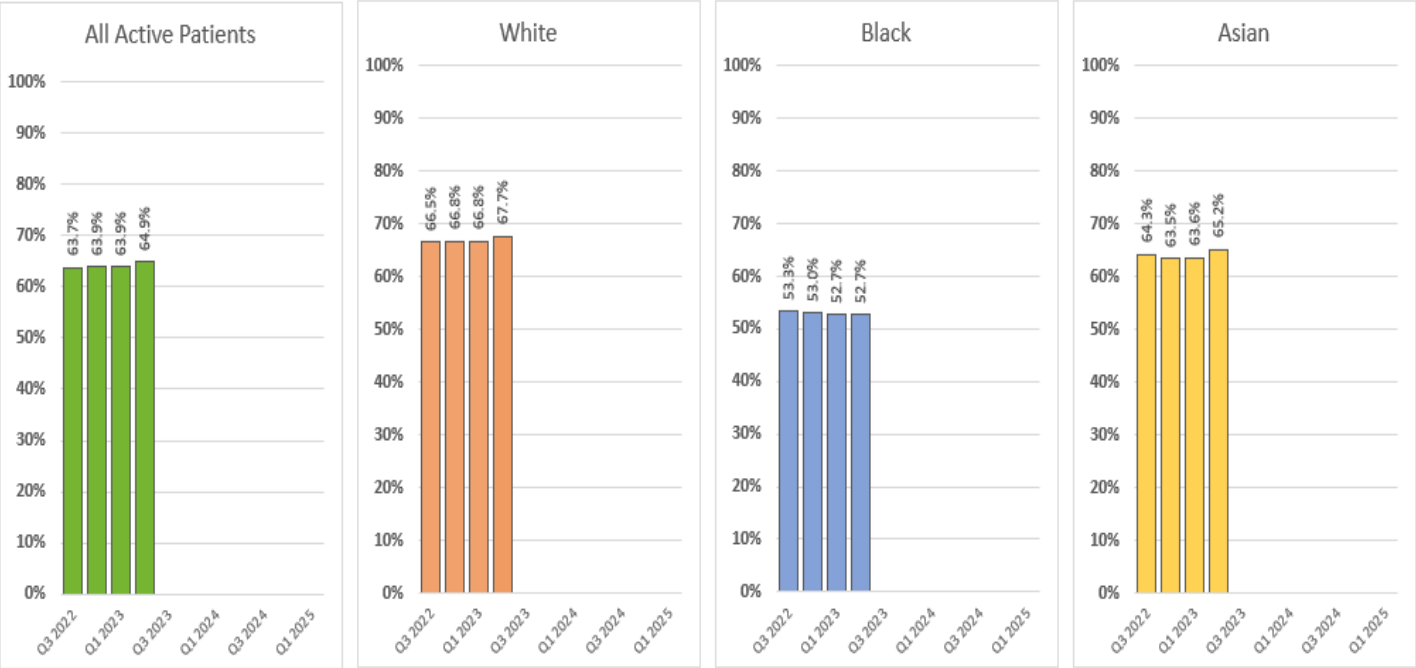


# Baseline Data

CRC Screenings Performed in Baseline R



Measure 1: Active Patients with Appropriate Screening by Race





# Strategies

Developed Smartphrase and Smartlist : PCP training to document Shared Decision-Making and patient instructions in AVS

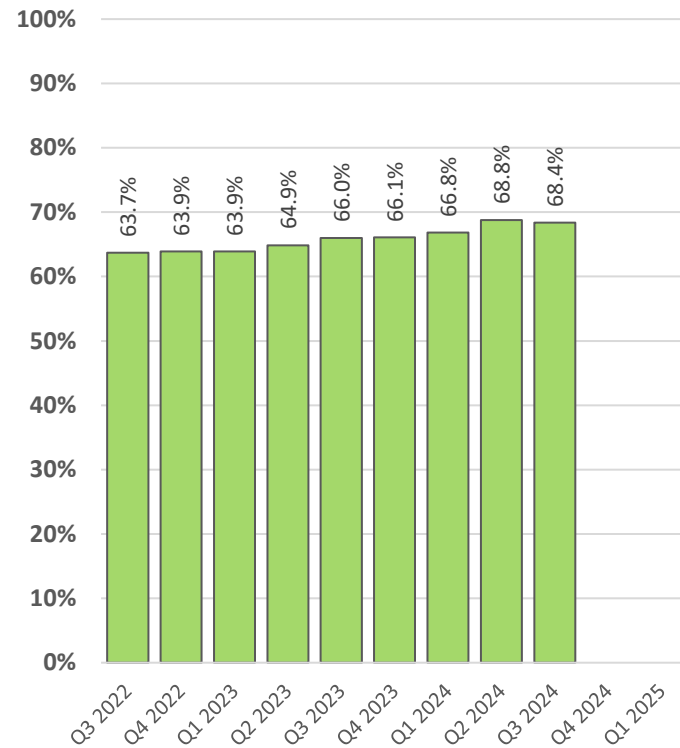
Updated Orders sections in Medicare Wellness Visit Smartset and in Male and Female Preventive visits Smartsets – PCPs use CRC Screening options for documentation and ordering.

Revamped Orders for FOBT and Colonoscopy to improve processes – to validate billing dx, reduce GI backlogs, eliminate similarity in naming, streamline and standardize scheduling, etc.

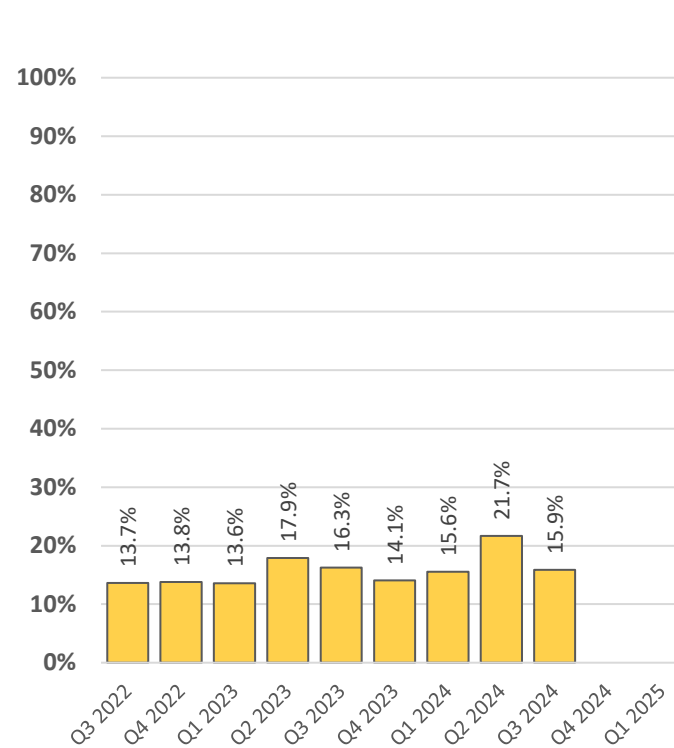
Printed patient facing Visual tool in multiple languages – English, Spanish, Russian – and sent to clinics.

# Progress to Date

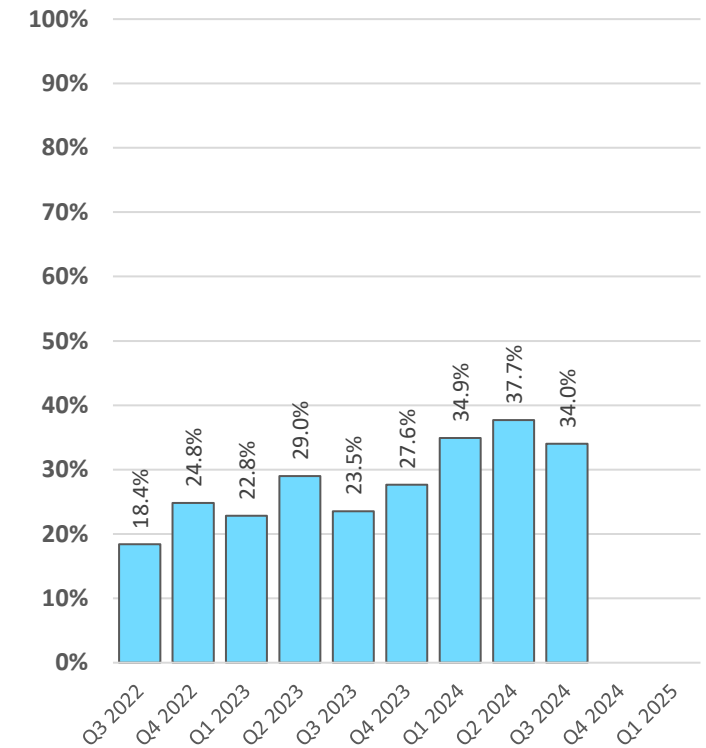
### Percent with appropriate CRC screening



### Percent with CRC screening gap closed in RQ

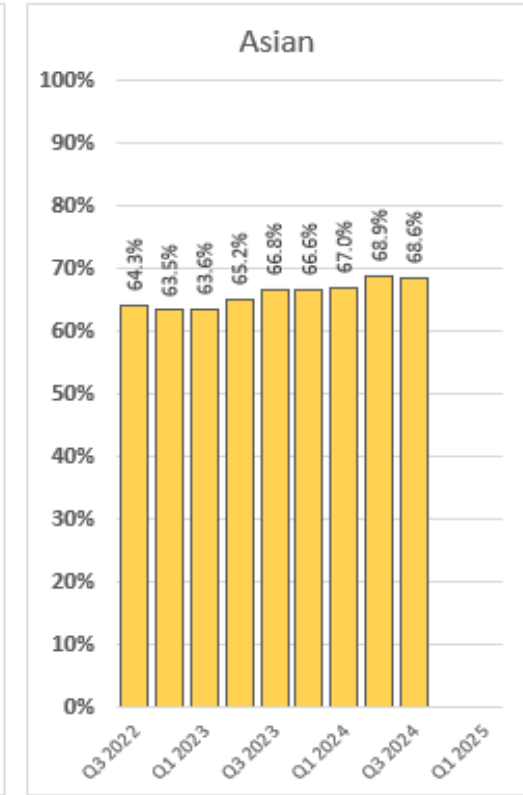
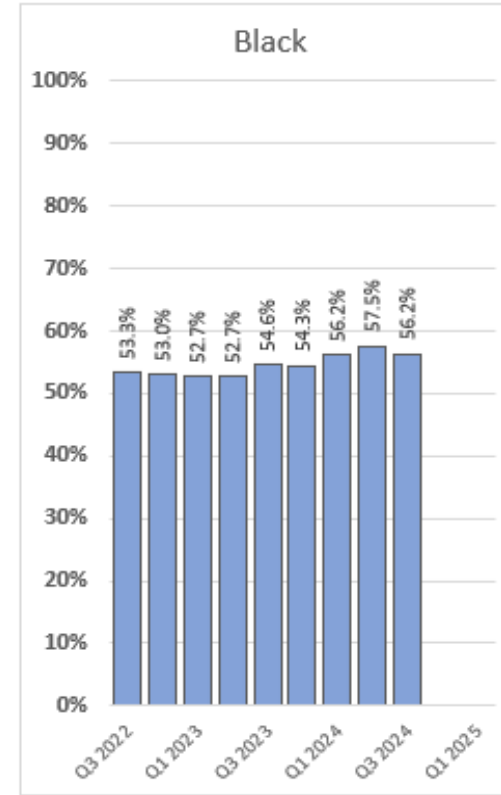
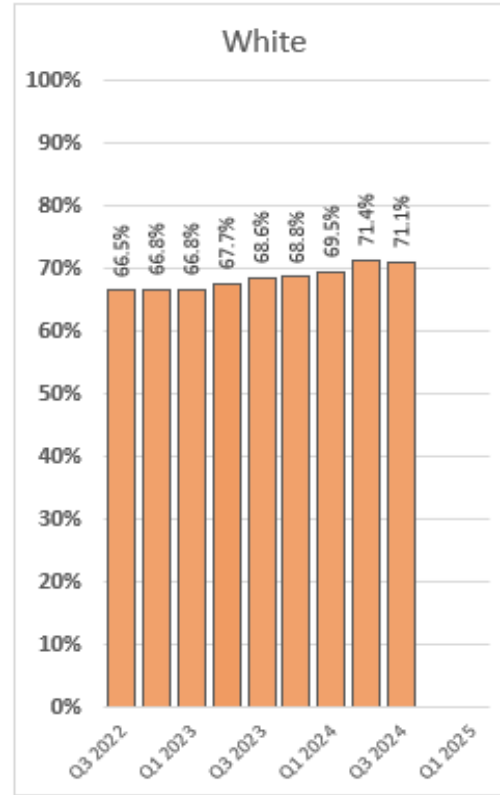
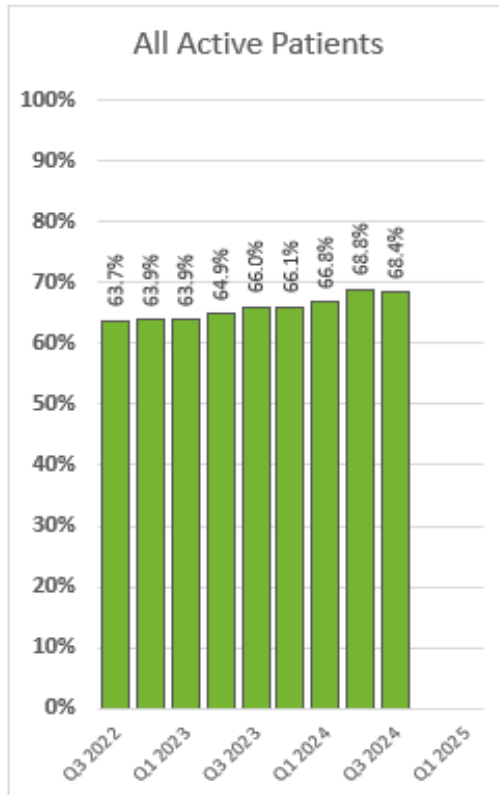


### Percent with follow-up colonoscopy within 90-days



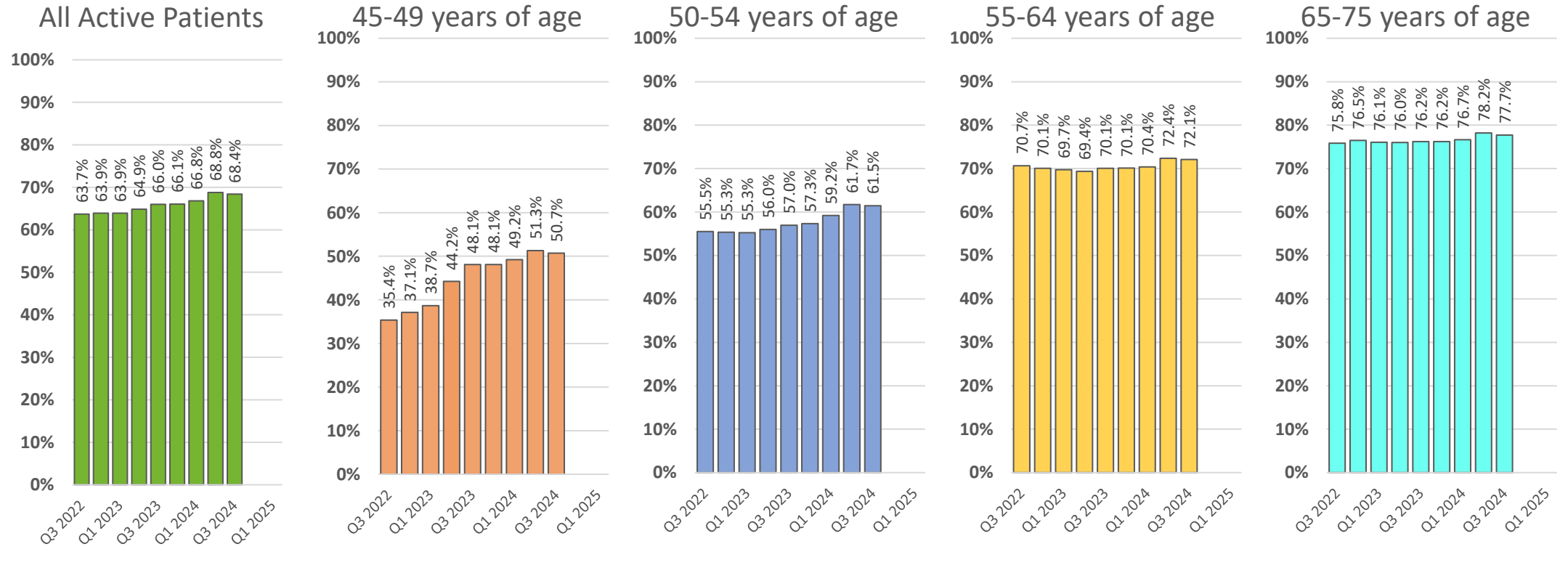
# Progress to Date

Measure 1: Active Patients with Appropriate Screening by Race



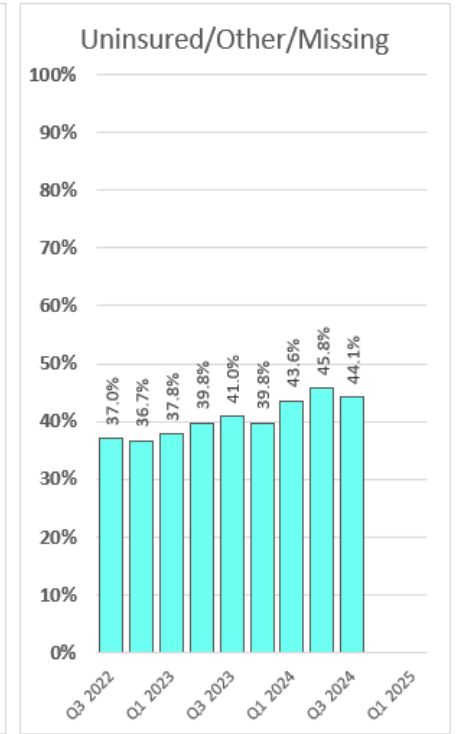
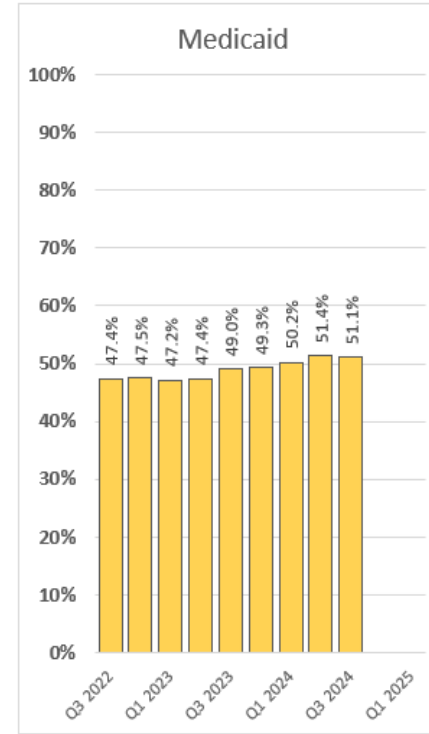
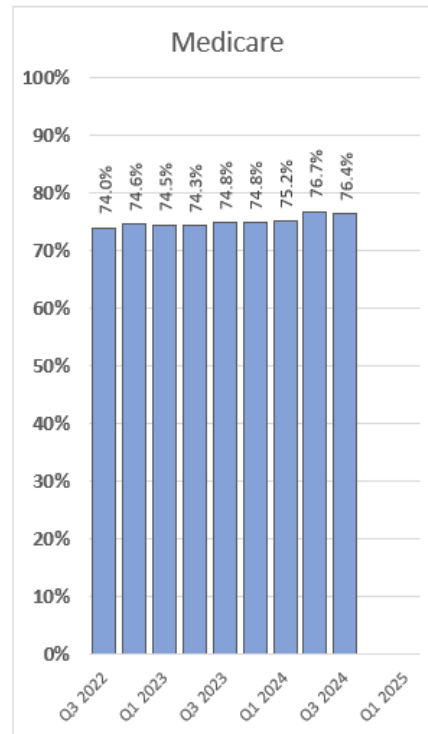
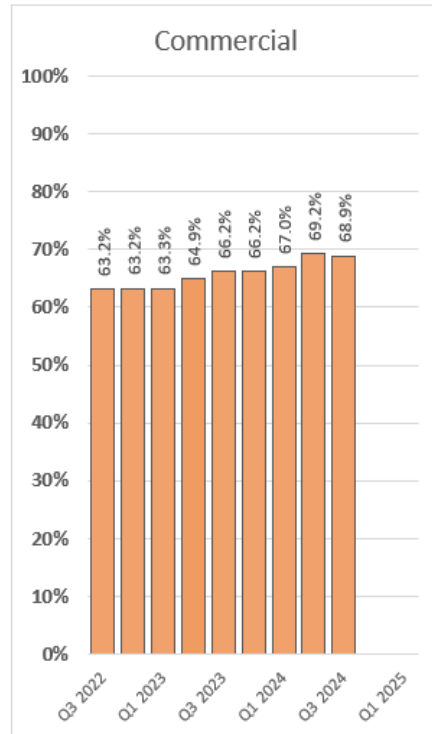
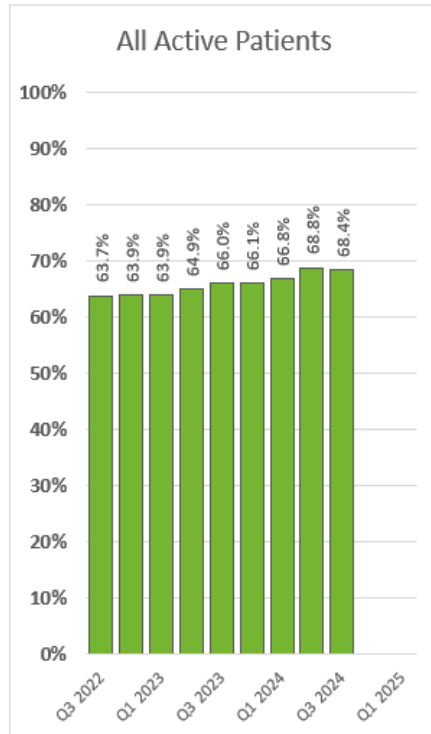
# Progress to Date

Measure 1: Active Patients with Appropriate Screening by Age Group








# Progress to Date

Measure 1: Active Patients with Appropriate Screening by Insurance



# Lessons Learned & Best Practice Tips

-  Be responsive to provider feedback - communication and messaging is critical
-  Monitor Epic upgrades relating to Health Maintenance and auto reminders.
-  Use available Epic resources like the Extended Payer Dashboard
-  Streamline health information materials with marketing/branding
-  Expect integration with Exact sciences to be an ongoing project

# Next Steps

1. Build out more Cologuard tests ordering and resulting reports within Epic, for monitoring and also bulk ordering.
2. Expanded PCP training with detailed communication on using the electronic Cologuard referral.
3. Leverage Epic Provider Liaisons to support Cologuard ordering and manual update of CRC Health Maintenance topic.
4. Translate the visual tool into more languages especially for Black and African American populations.





# Thank You!

[nkemoa@uw.edu](mailto:nkemoa@uw.edu)

[Uwmedicine.org](http://Uwmedicine.org)



# Profiles of Success: Innovations and Best Practices from Health Systems

*Inova Health System*

Rebecca Kaltman, MD

Executive Director, Saville Cancer Screening and Prevention Center

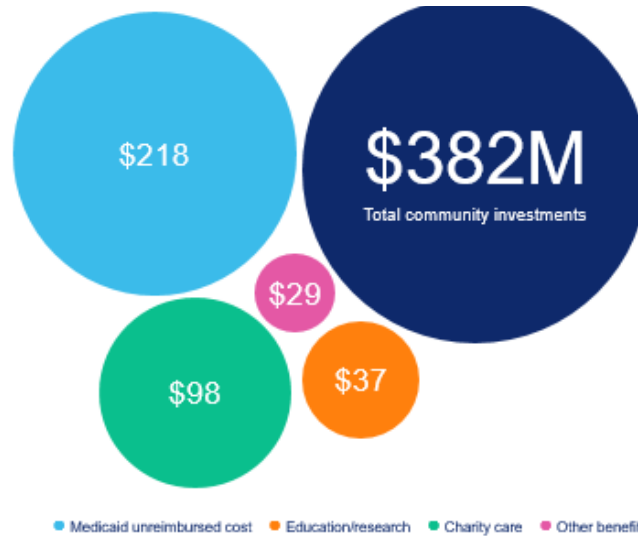
# About Inova

## By the numbers

810,239	18,673
Outpatient referred visits	Children born
509,120	99,947
Emergency room visits	Inpatient admissions
24,000	1,546
Team members	Physicians
1,814	7,893
Licensed hospital beds*	Nurses

\*Data obtained from Acute Hospital Financial Statements 2021

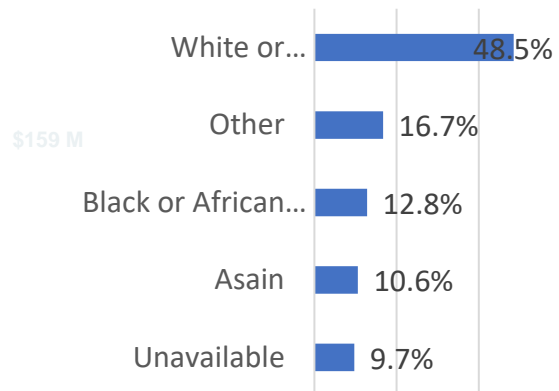
## Community investments



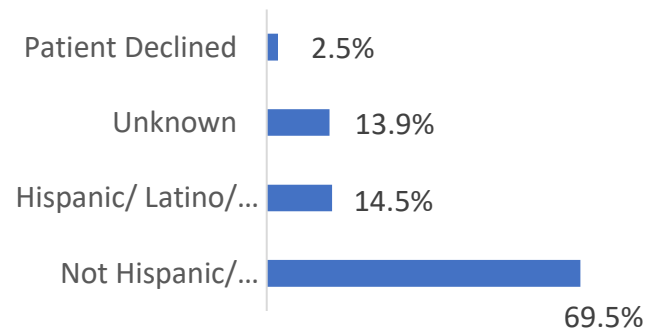
- 5 hospitals
- 250+ care sites

1. Loudoun Hospital
2. Ashburn HealthPlex
3. Reston/Herndon
4. Fair Oaks Hospital
5. Fairfax Hospital
6. Fairfax City
7. Alexandria Hospital
8. Oakville at Potomac Yard
9. Mount Vernon Hospital
10. Springfield Hospital
11. Lorton HealthPlex

## Race

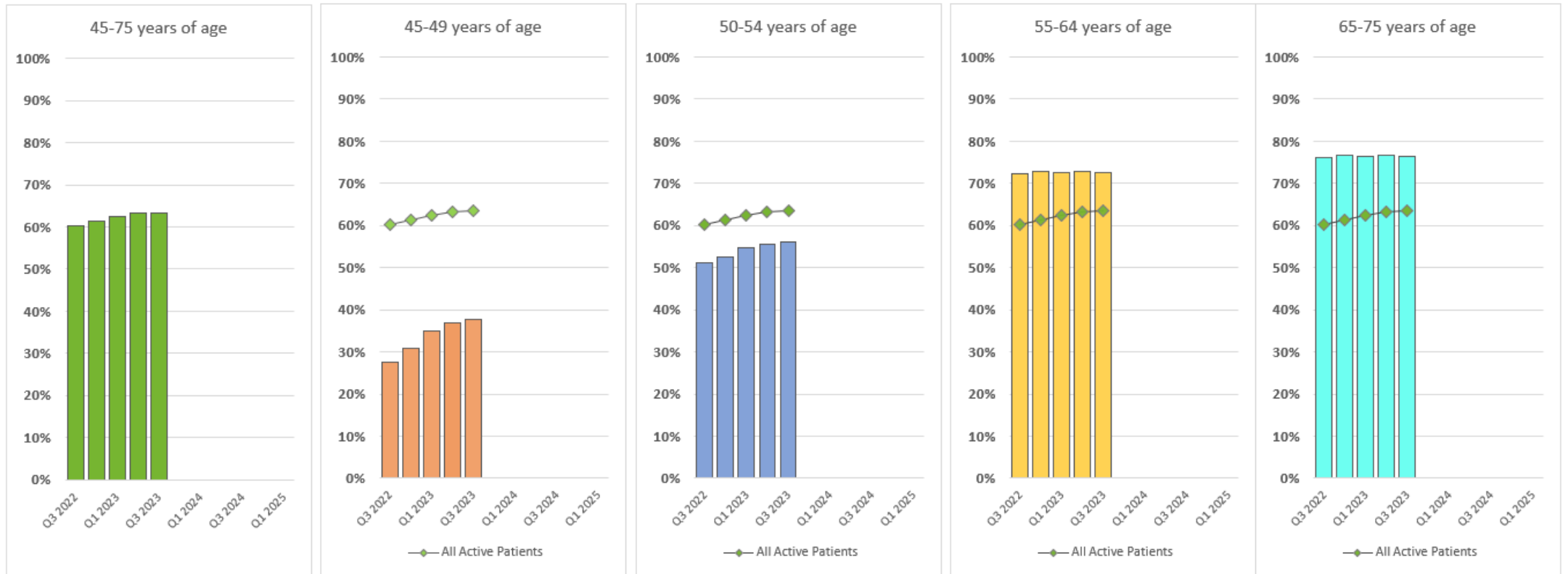


## Ethnicity



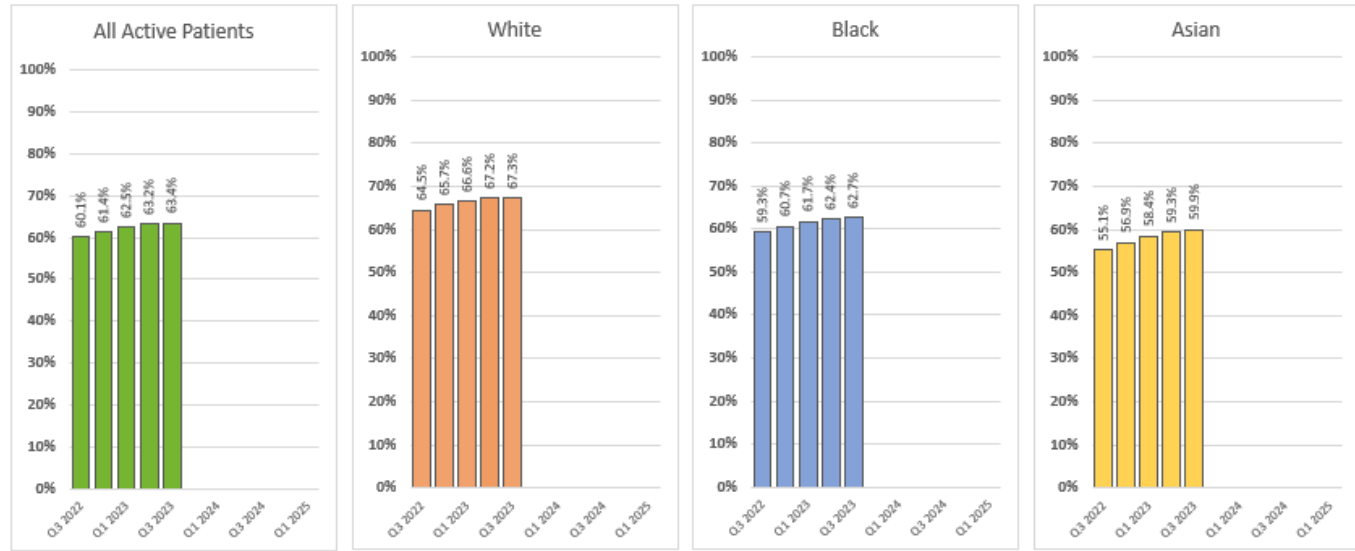
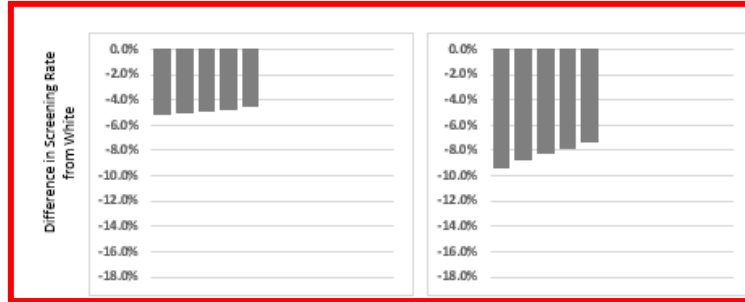
# Baseline Data, n = 204K Primary Care Patients

Measure 1: Active Patients with Appropriate Screening by Age

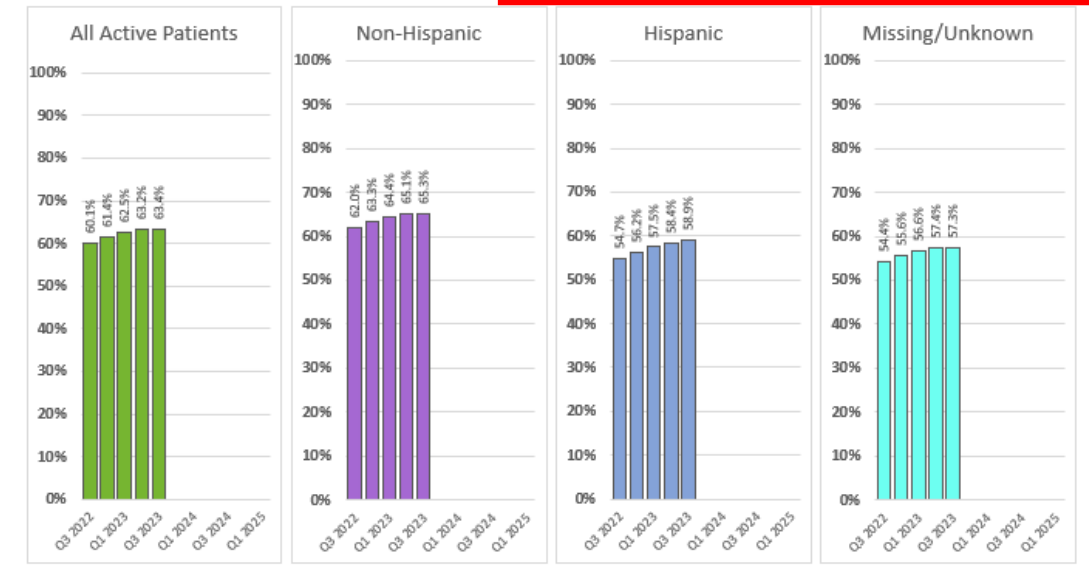
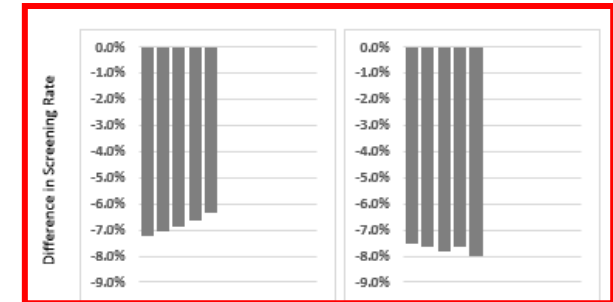


# CRC Screening Disparity by Race and Ethnicity

Measure 1: Active Patients with Appropriate Screening by Race



Measure 1: Active Patients with Appropriate Screening by Ethnicity



# Strategies

- **Change messaging**
  - Colonoscopy first to FIT first, via messaging through primary care
- **Developed Shared Decision-Making Tool (SDMT)**
  - To take burden off providers of having to devote extra time explaining options
- **Address disparity**
  - Plan to send SDMT, a video in multiple languages, via MyChart message to those with open care gaps, piloting in two different patient populations within Inova Primary Care.
- **Address age gap in screening**
  - Developed birthday postcards for those turning 45 to remind them about the importance of CRC screening

# Progress to Date

## Video:

- Plan was to send SDMT via MyChart message to those with open care gaps → PIVOT
- Pilot on ipads in two different clinics with different patient populations → PIVOT
- Laminated QR code for patients to view video while waiting for the provider (show pic)

## Postcard:

91 Post cards mailed to patients turning 45

- 38 Cologuard kits mailed with
  - 10 results received

23 Cologuard kits waiting to be mailed for November Birthdays

30 postcards mailed to patients without Primary Care Providers



# Progress to Date



## Colorectal Cancer Screening



Colon cancer screening is recommended for adults ages 45 to 75. Your specific recommendation may be younger if you have a family history or a genetic predisposition. Colorectal cancer screening can find precancerous polyps, so they can be removed. When found early, colorectal cancer is highly treatable, although in its early stages, colorectal cancer usually presents no symptoms. Symptoms tend to appear as the cancer progresses, which is why early screening is vital.

Inova has created a shared decision-making tool to help patients discover the different screening options. The key is to start screening early. Using your personal cell phone camera, scan the QR codes below to watch the video for different screening methods.



Scan for English



Scan for Spanish



Scan for Korean



## Happy Birthday!

**It's time to start thinking about screening for colon cancer!**

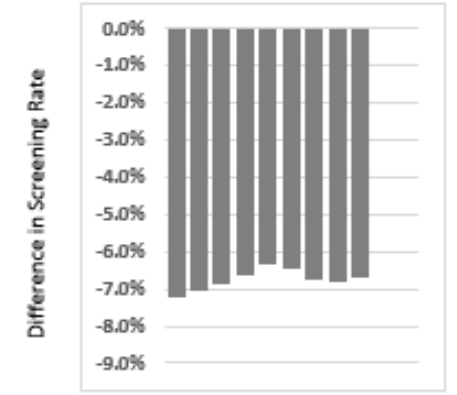
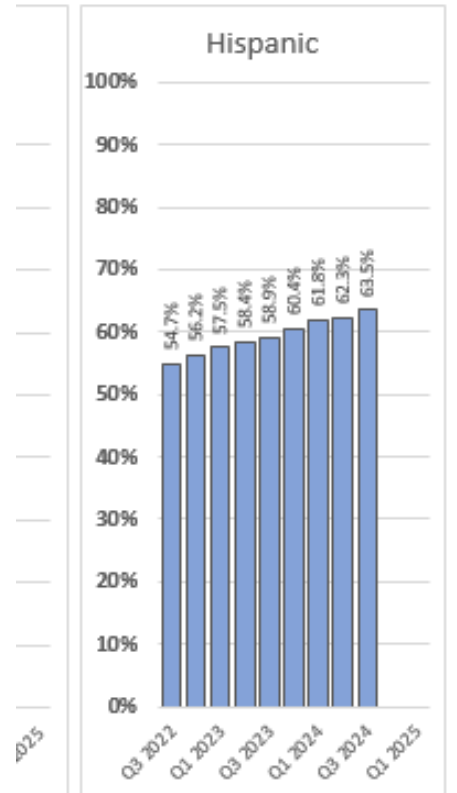
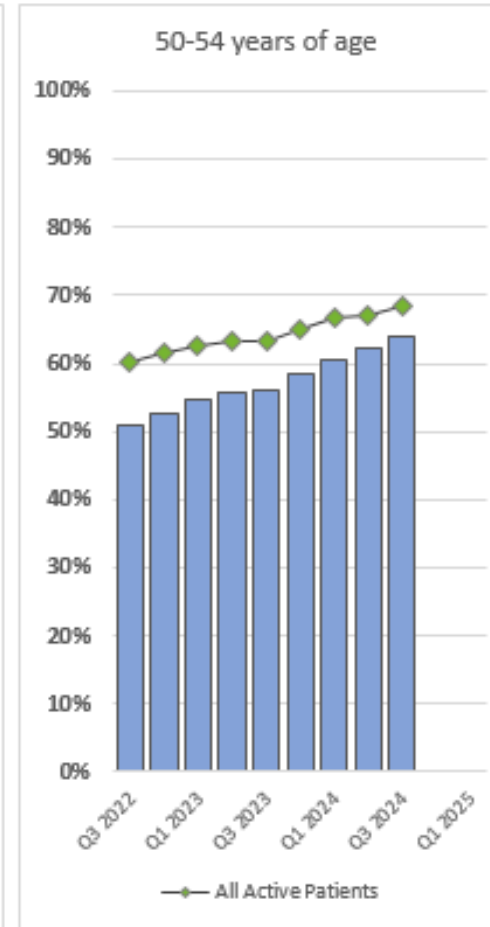
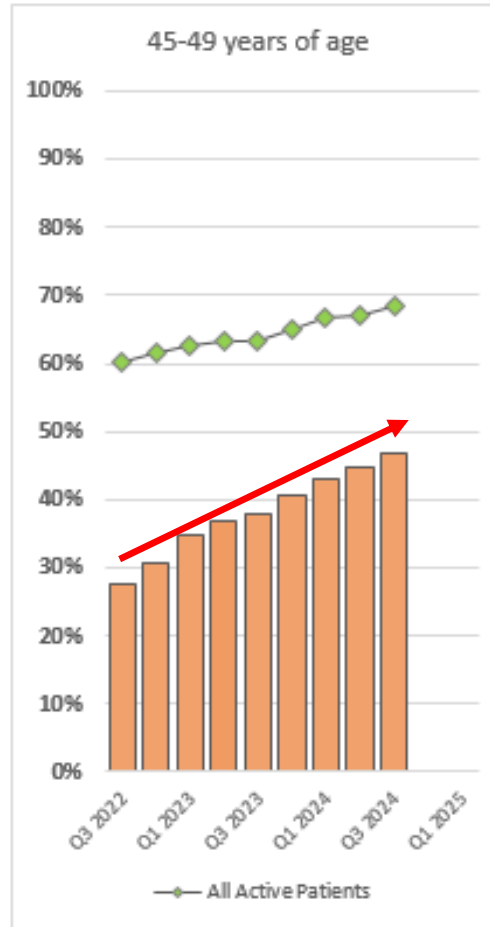
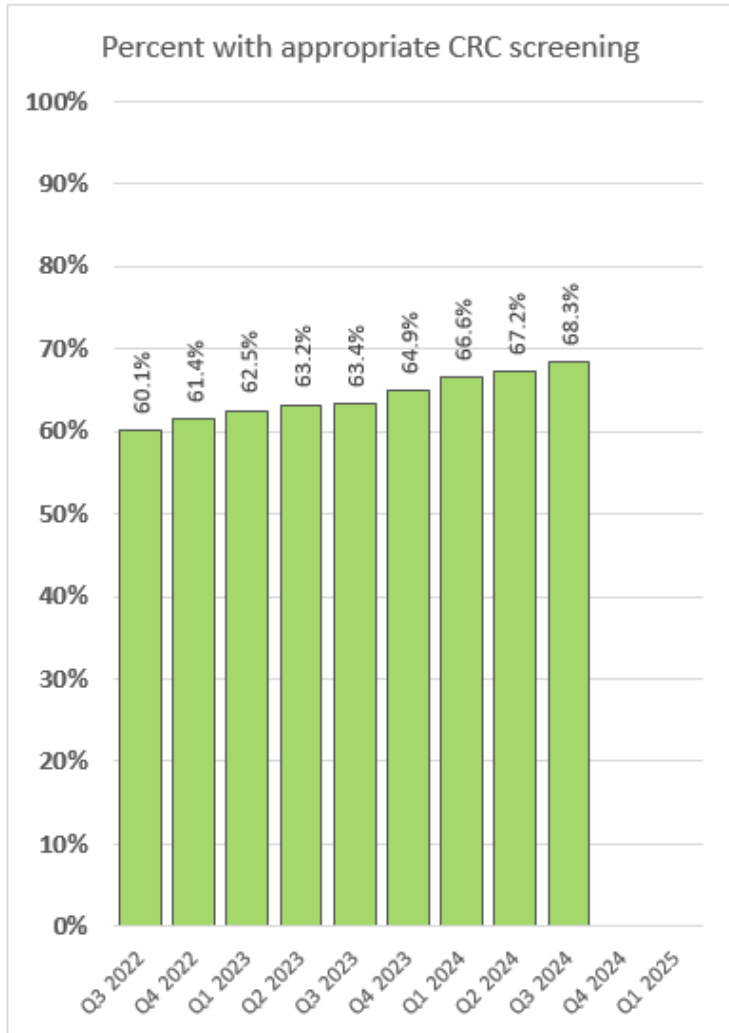
**The American Cancer Society recommends routine screening for those aged 45 to 75 with average risk. Starting screening at 45 is crucial!**

**If a parent or sibling has been diagnosed colon cancer, please reach out to your primary care provider for tailored advice.**

**Scan the QR code and discover the different screening options. The key is to start screening—choose the method that works best for you.**

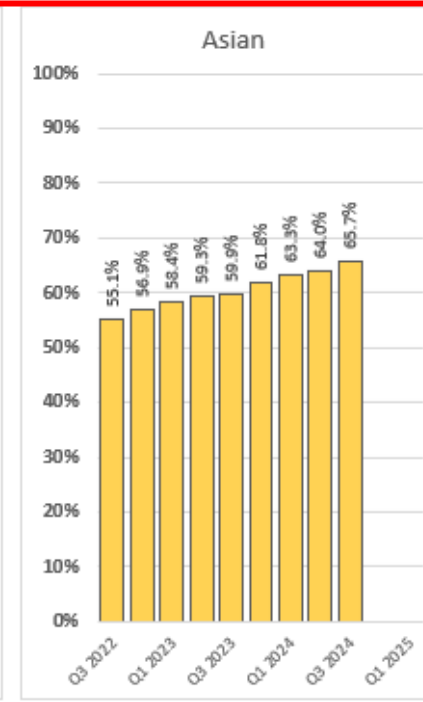
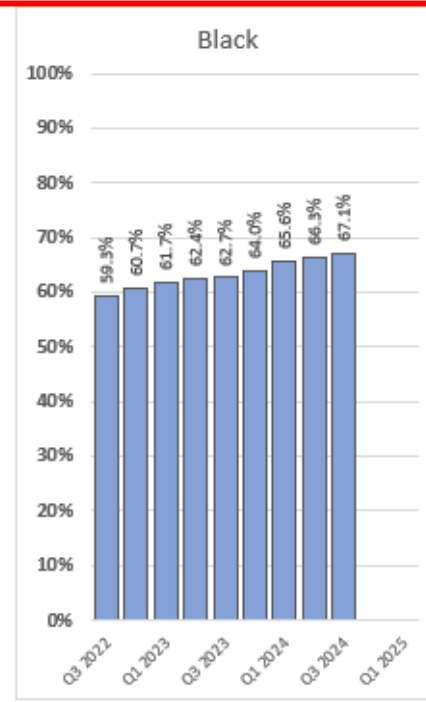
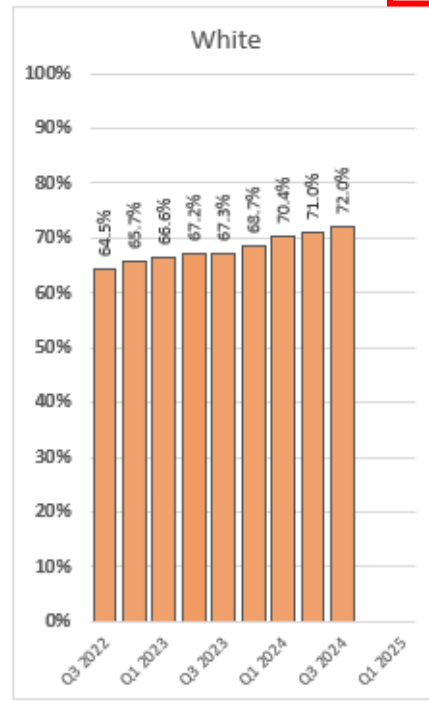
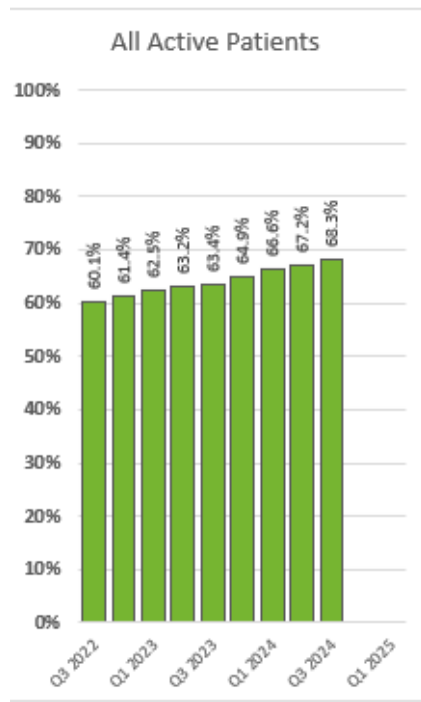
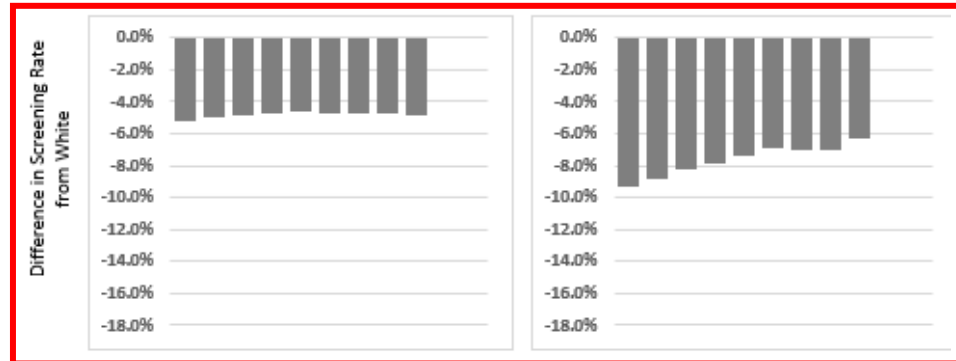


# Progress to Date: Age and Ethnicity



# Progress to Date: Race

Measure 1: Active Patients with Appropriate Screening by Race



# Lessons Learned & Best Practice Tips

- Flexibility is key
- Keep it simple
- Not one right approach
  - Different populations require different strategies
  - Different health systems require different solutions
- Don't reinvent the wheel, collaborate and learn from others



# Next Steps

- CRC is a KPI for Ambulatory in 2025
  - Use lessons learned to make progress across the system
    - Expand birthday card program
  - Utilize system resources to expand reach
    - EPIC resources to send bulk messaging with SDMT
- Working with SDMT to triage those waiting for colonoscopy
- Bringing CRC screening to underserved communities:
  - Mobile unit launching in 1/2025
  - Exact Sciences to offer free Cologuard through mobile unit





# Thank You!

[Rebecca.Kaltman@inova.org](mailto:Rebecca.Kaltman@inova.org)

[#NCCRT2024](https://twitter.com/NCCRT2024)

[www.inova.org/saville](http://www.inova.org/saville)



# Profiles of Success: Innovations and Best Practices from Health Systems

*Lehigh Valley Health Network*

Joseph J. Perez, MD  
LVPG Family Medicine Bangor  
Associate Medical Director Quality Assurance and Patient  
Safety, LVPG

# About

## WHO WE ARE LEHIGH VALLEY HEALTH NETWORK

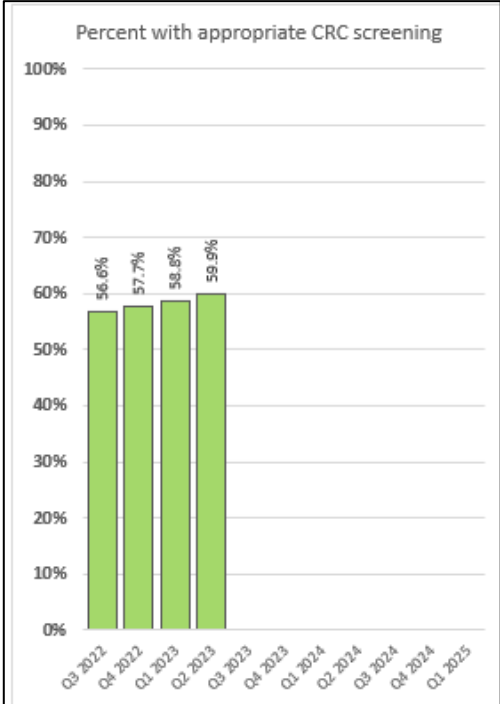
**13** HOSPITAL CAMPUSES  
**5** INSTITUTES  
**1** CHILDREN'S HOSPITAL  
**300+** PRACTICE LOCATIONS  
**9** COMMUNITY CLINICS  
**28** HEALTH CENTERS  
**20** EXPRESSCARE LOCATIONS  
**2** CHILDREN'S EXPRESSCARE LOCATIONS  
**55** REHABILITATION LOCATIONS  
**80+** TESTING AND IMAGING LOCATIONS  
**20,300+** EMPLOYEES  
**1,600+** PHYSICIANS  
**850+** ADVANCED PRACTICE CLINICIANS  
**3,700+** REGISTERED NURSES  
**72,800** ACUTE ADMISSIONS  
**235,500** ED VISITS  
**1,700+** LICENSED BEDS  
**5-TIME** MAGNET® HOSPITAL



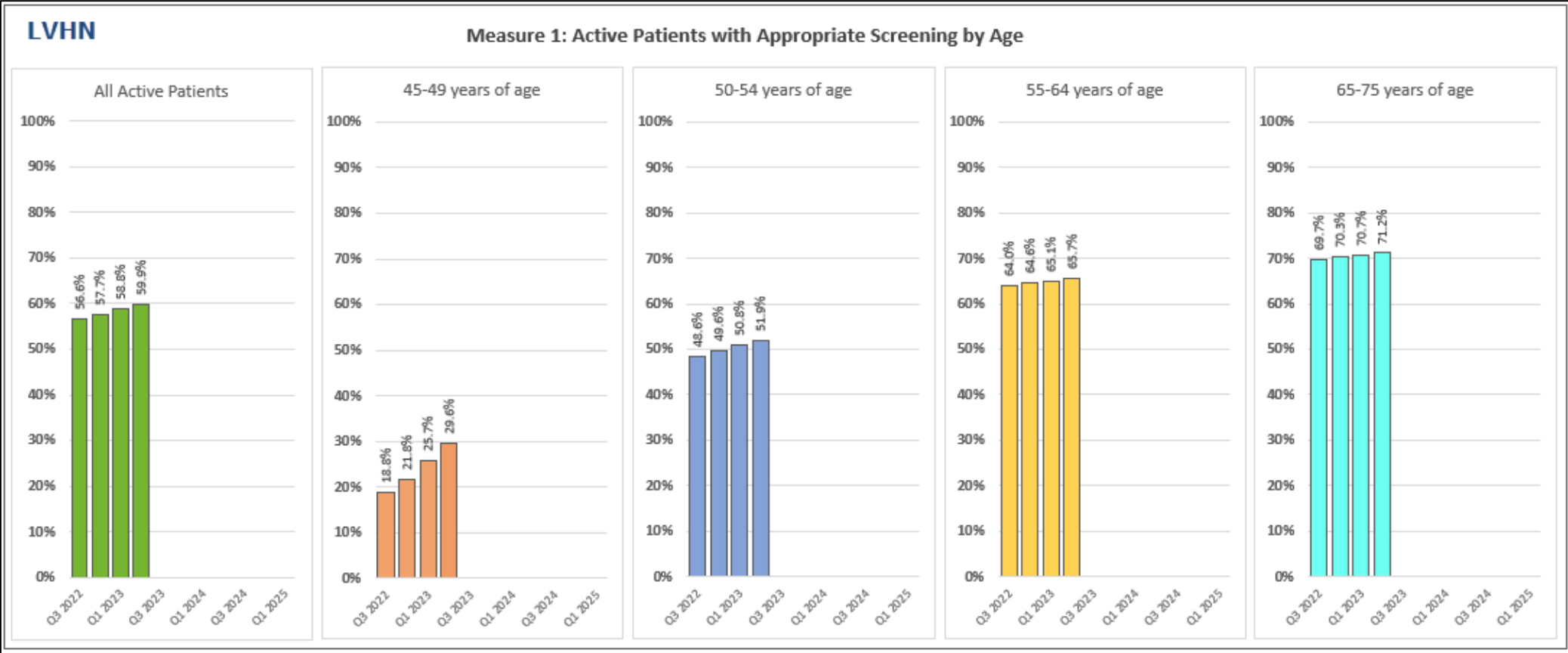


# Baseline Data

LVHN		Measure 1: Screening		
	Reporting Quarters	Active Patients <sup>1</sup> (APs) (denominator)	APs with appropriate CRC screening <sup>2</sup> (numerator)	Percent with appropriate CRC screening
Baseline Period	Q3 2022	172561	97746	56.6%
	Q4 2022	173253	99953	57.7%
	Q1 2023	174613	102595	58.8%
	Q2 2023	175289	104929	59.9%

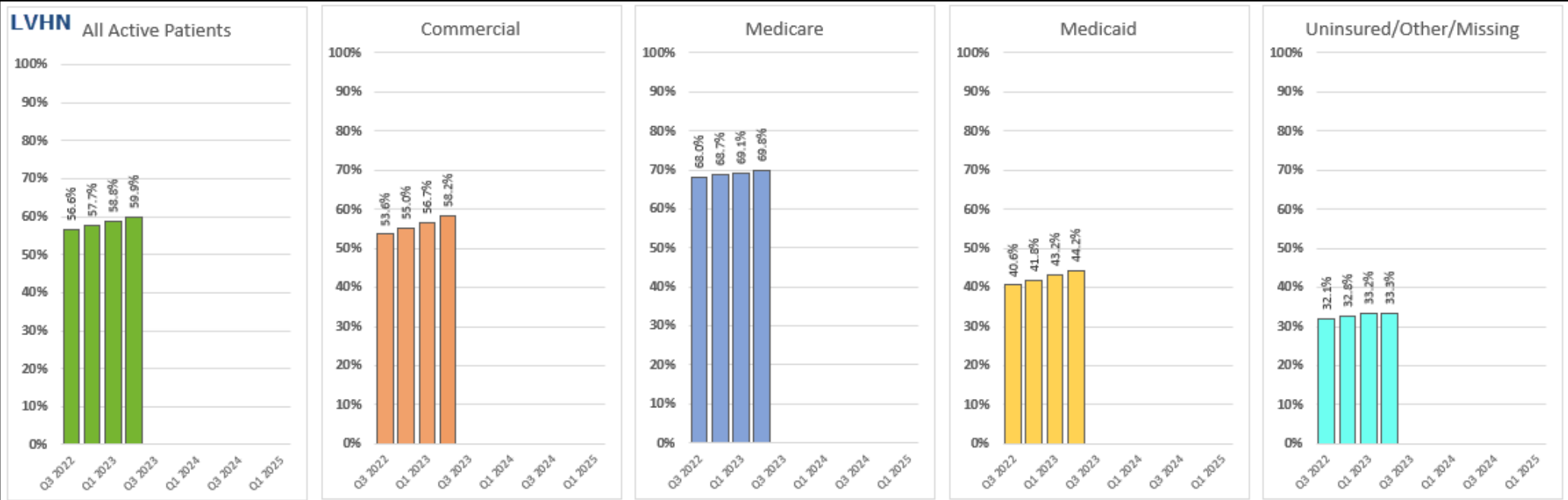


# Baseline Data



# Baseline Data

Measure 1: Active Patients with Appropriate Screening by Insurance



\*Note that for our stratification purposes, dual enrolled Medicare and Medicaid patients should be classified as Medicaid. Any patient with commercial insurance should be classified as commercial even those with a Medicare Advantage plan or with Medicare and a secondary commercial plan.



# Strategies

- Executive leadership sponsorship
- Network wide quality goal
- Dedicated CRC Screening Physician & Nurse champions
- Engage all team members
- Align CRC Screening Initiatives
- Department level quality management oversight
- Leverage technology
- Monitor data

# Strategies

## Quarter 1

- Added the new age group >45 to the quality dashboard metric update.
- Updated patient education to support shared decision-making.
- Updated CRC screening clinical staff protocol & workflow to include Cologuard.
- Launched a FIT test mail campaign

## Quarter 2

- Promoted Preventative & Medicare Wellness Visits.
- Centralized bulk communication outreach to patients listed on the CRC screen Not Met report.
- Conducted proactive outreach to patients listed on the Met report who would soon become overdue.

# Strategies

## Quarter 3

- Provided re-education as needed, implemented a 90-day QI plan for low-performing departments.
- Updated data reports to include SBT results & dates and CRC risk condition columns.
- Conducted outreach by department to patients with active stool-based test orders.
- Finalized telephone outreach for FIT test pilot patients who did not return their kits.
- Promoted CRC awareness with Dress in Blue day and a social media video.
- Conducted a Cologuard bulk order pilot

## Quarter 4

- Continued monitoring trends weekly
- Ensured follow-up on active CRC screening orders.
- Tracked follow-up for positive SBT results.
- Conducted community education to raise CRC screening awareness.

# Challenges & Countermeasures

- Workflow variations, lack of time & competing priorities
  - Clinical Manager/Coordinator QM oversight, PDCA as needed, Daily/Weekly Huddles, Clinical staff/provider CRC screening protocol education
- Manual process for sending electronic patient reminders for screening
  - Centralized outreach support by remote Patient Partnership Model Team (PPM), Quality metric cadence calendar
- Patient resistance or reported health priorities
  - Shared decision discussion with PCP/Specialist, patient education
- Lack of patient response to outreach via portal messages or voicemails
  - Contact next of kin; Unable to reach letter, if no response after 3 attempts
- High volume follow up telephone outreach
  - Shared intervention between clinical, PPM, & admin staff

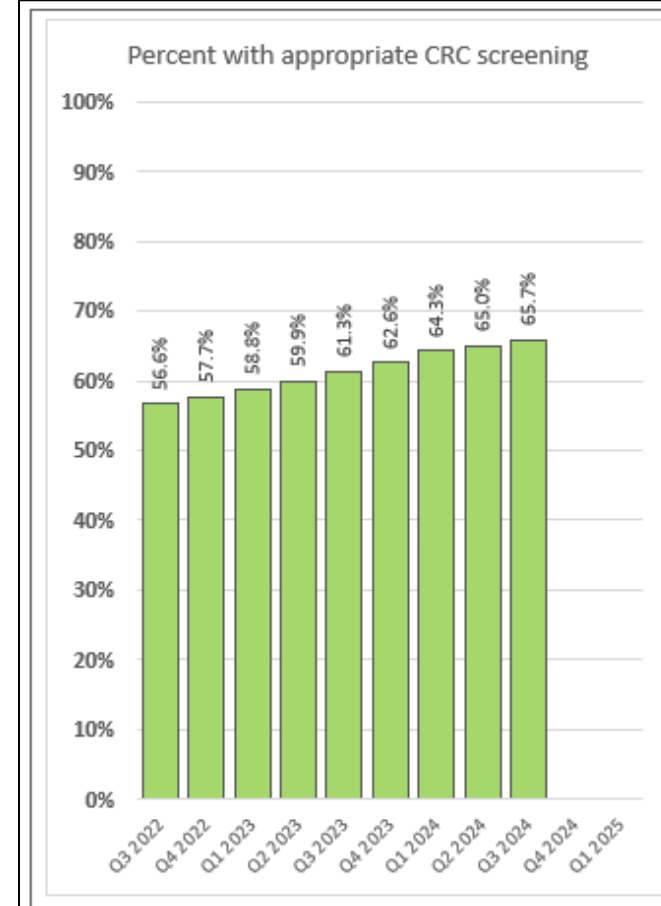
# Challenges & Countermeasures

- Lack of access to external GI or Colorectal Surgery information (appts, consults, or Colonoscopy results)
  - Lack of timely access due to preferred location with preferred provider
  - Mode of transmission of data and frequency of receiving external follow up information
    - Collaborative partnership: Primary point of contact, Temporary process for follow up on GI on positive SBT referrals, Direct Referral line
    - GI: CCDA document in Epic, CareQuality, Follow Up letter from GI to PCP
- Manual process to update HM frequency for next Colonoscopy due date
  - Staff education in primary care & internal General surgery depts

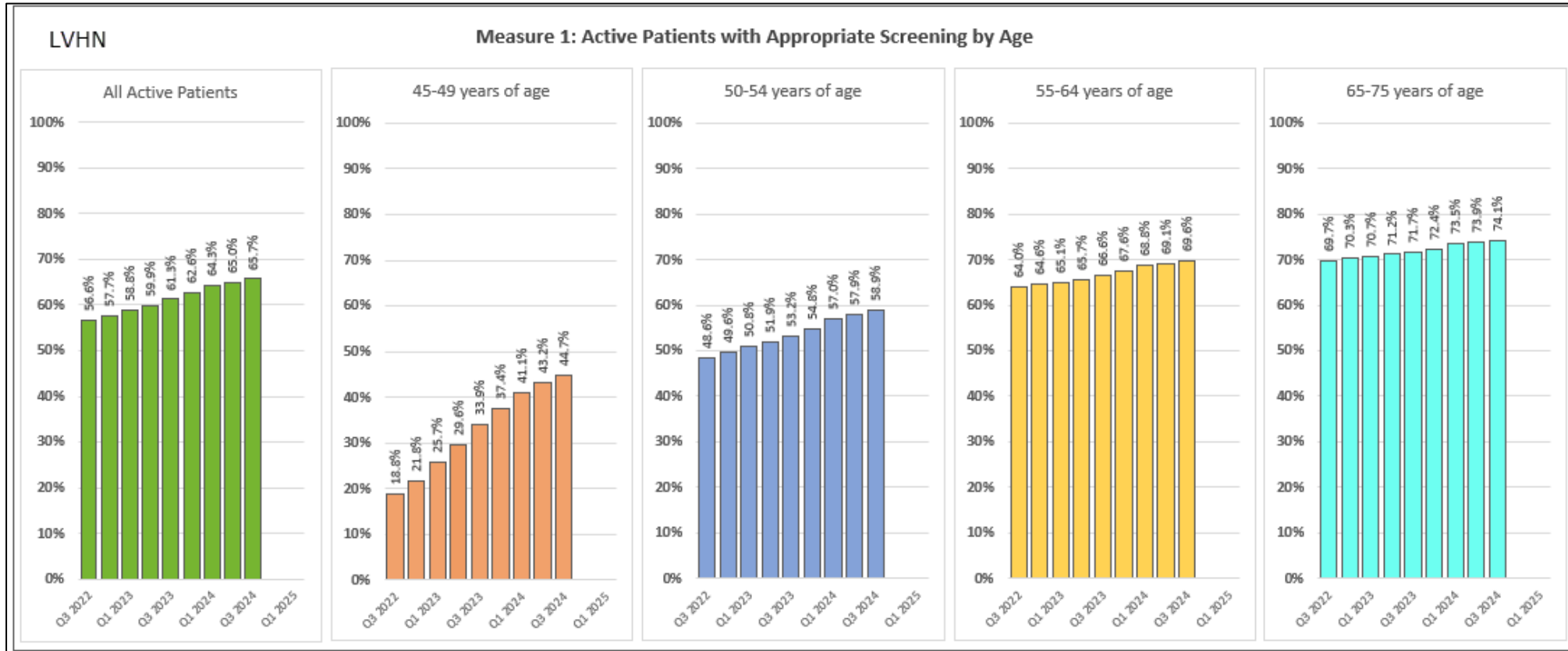


# Progress to Date

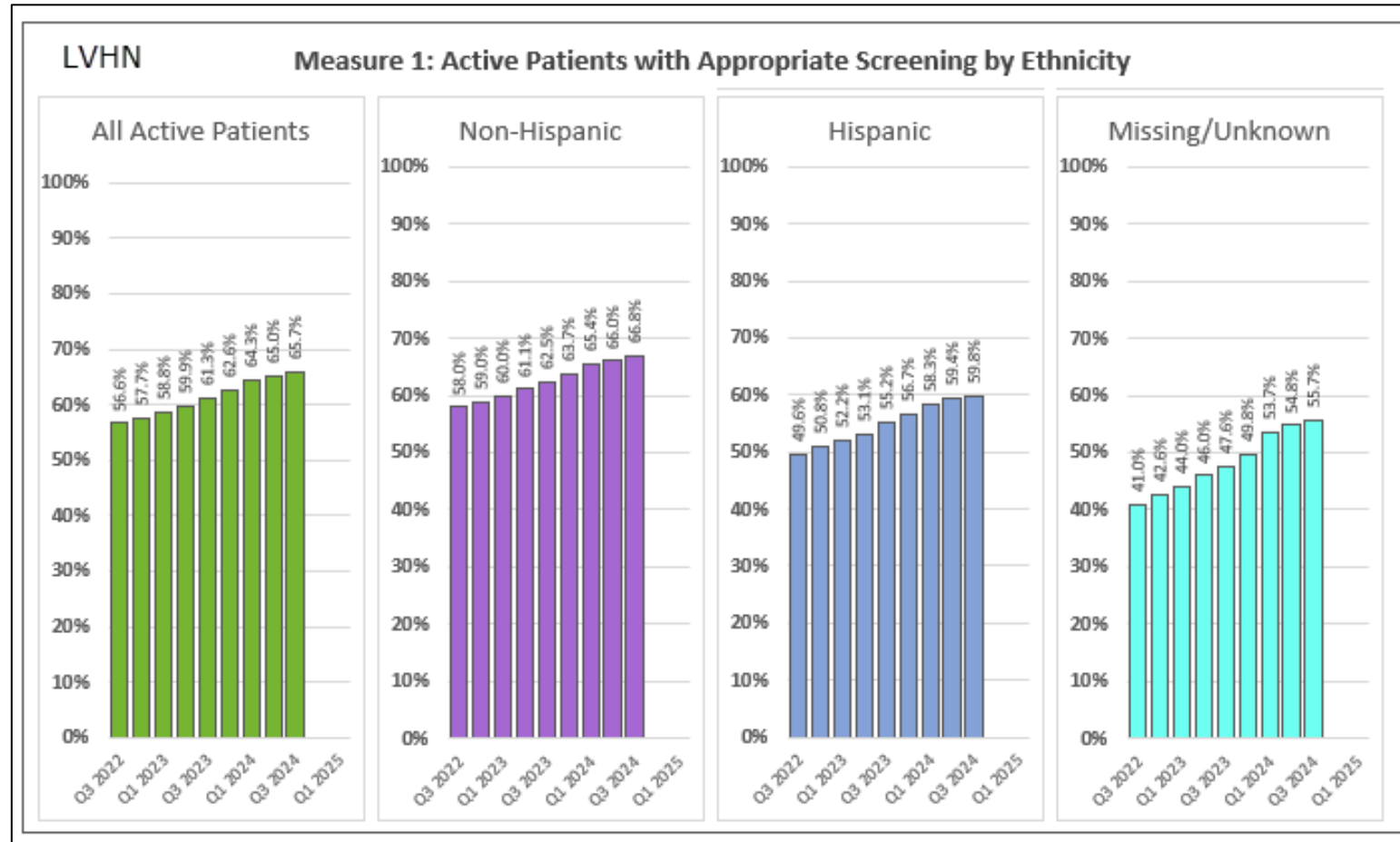
LVHN		Measure 1: Screening		
	Reporting Quarters	Active Patients <sup>1</sup> (APs) (denominator)	APs with appropriate CRC screening <sup>2</sup> (numerator)	Percent with appropriate CRC screening
Baseline Period	Q3 2022	172561	97746	56.6%
	Q4 2022	173253	99953	57.7%
	Q1 2023	174613	102595	58.8%
	Q2 2023	175289	104929	59.9%
Intervention Period	Q3 2023	176198	107955	61.3%
	Q4 2023	176906	110726	62.6%
	Q1 2024	178535	114787	64.3%
	Q2 2024	178722	116160	65.0%
	Q3 2024	180328	118493	65.7%
	Q4 2024	#N/A	#N/A	#N/A
	Q1 2025	#N/A	#N/A	#N/A



# Progress to Date

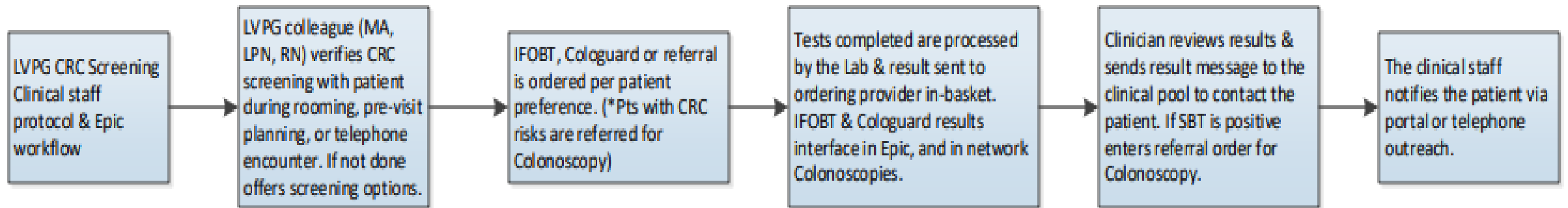


# Progress to Date



# Clinical Staff Workflow

## LVPG Colorectal Screening



# Cologuard bulk order pilot

Cohort 1: 42%

Completion rates after 90 days for kits delivered group.

Cohort 2: 26%

Row Labels	Count of Procedure Order Epic Id
KIT DELIVERED TO PATIENT	36
RESULT AVAILABLE	15
EXACT SCIENCES PROCESSING ORDER	2
EXACT SCIENCES AWAITING SELF-PAY PAYMENT	2
NO RESULT - PATIENT BEING CONTACTED	1
<b>Grand Total</b>	<b>56</b>

Row Labels	Count of Procedure Order Epic Id
KIT DELIVERED TO PATIENT	38
RESULT AVAILABLE	10
NO RESULT - PATIENT BEING CONTACTED	2
PATIENT REQUESTED CANCELLATION	1
INCOMPLETE ORDER - AWAITING INFORMATION FROM PROVIDER	1
EXACT SCIENCES PROCESSING ORDER	1
EXACT SCIENCES AWAITING SELF-PAY PAYMENT	1
<b>Grand Total</b>	<b>54</b>

- Combined cohorts: **39%** completion rate after 4 months.

# Best Practice Tips

- Implement CRC screening clinical staff protocol & rooming workflow
- Promote shared decision making with patients
- Provide easy to understand patient education that explains different screening options: electronic, paper handout, QR code/video (available in multiple languages)
- Enhance clinical decision support tools in EHR: Health Maintenance reminders for patient & staff, & smartsets
- Enhance CRC Screening reports to show test completed, result, & presence of *CRC Risk Conditions*
- Utilize bulk messaging & orders for stool based tests (open orders or rescreen outreach)
- Centralize Care Gap closure & outreach support
- Raise community awareness
- Conduct annual IFOBT Mail campaign

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# Next Steps

- ❑ Improve HIE
- ❑ Continue to collaborate with external Gastroenterology & Colorectal physician groups for solutions to improve timely access.
- ❑ Explore Cheers campaign for CRC screening
- ❑ Enhance referral order in Epic & expand Open access to Colonoscopy
- ❑ Explore having centralized patient navigator to address barriers, provide resources, or schedule appointments
- ❑ Develop community partnerships to improve access to CRC screenings for low or no income patients





[

# Thank You!

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[www.lvhn.org](http://www.lvhn.org)



**Thank You**